



# Welcome & Introductions

## Jim Baker

**Building Legacy That Echo's Into Eternity**

**StewardNOV**



# What Is A Kingdom Steward? About StewardNOW

**Building Legacy That Echo's Into Eternity**

**StewardNOW**



# Steward Definition

**“Managing the House”** (Your Calling) utilizing and managing all resources that God provides for the glory of God and the betterment of His creation.

**The 4 T’s:** (**Time:** Psalm 8:6, **Temple:** Ephesians 5:16, 1st Corinthians 6:19, **Talents:** Ephesians 2:10, and **Treasure:** Haggai 2:8)

Freeman not Slave

Leader not Follower

Manager of another's property or financial affairs, not owner.

Overseer

Treasurer or keeper of accounts, and one who is trusted.

Distributor of the Lord’s resources (His Abundance)

(Psalms 24:1, Luke 12:42, Luke 19:12-27, Titus 1:7-9 , 1 Corinthians 4:2, Matthew 25:20-21)



# What is a Calling?

A “**Calling**” is the truth that God calls us to himself so decisively:

1. that everything we are
2. everything we do
3. and everything we have
4. is invested with a special devotion, dynamism, and direction lived out as a response to his summons and service.

A Want, Need, or Desire... is often worldly.



## Built 3 Times

“Calling – Dream – Vision – Destiny – Purpose”

Vision – Blueprint – Builder

Knowledge – Understanding – Wisdom

Calling – Mandate – Steward



# Open-Hand vs Closed-Hand

It is about perspective and mindset.

An **Open – Hand Steward** sees everything as God’s, he is the Manager, and God will supply his needs. (Abundance)

A **Closed – Hand Steward** sees everything as his resource and that he will “share, tithe, or give” from those resource to help others. (Scarcity)

“ **Responsibility (to Manage) vs Title (to Own/Control)**”



# Assess Your Posture/Position



Employee

Entrepreneur

Rent

Own

Fragile

Agile

Compete

Collaborate

Slave

Free



# The 7 F's "Striking A Balance"



1. Faith
2. Family
3. Function
4. Finances
5. Fitness
6. Friends
7. Fun





# About StewardNOW

## Our Vision...

- To help others determine... “How Much Is Enough”
- To educate, train, and equip those Kingdom Stewards that God has called for his purpose in this season.
- To establish a remnant for the next move of God.
- To build the systems and structures to be used in the Millennial Kingdom
- To create Excess that leads to Abundance! (GIVING)

StewardNOW



# The Concept Of Water

COLLABORATIVE  
COMMONWEALTH



ROBERT A. NEEDHAM, JD

- **Drops** (individual, unique, inalienable rights)
- **Streams** (alignment of...)
- **Rivers** (power, flow, direction)
- **Oceans** (potential, ecosystem, collaboration, crowd)



# The Power Of Words, Roles, and Distractions

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# Power of Words

Love

Peace

Joy

Health

Proven

Giving

Open Hand

Balanced

Agile

On-Demand

Disruptive

Own vs Rent

Collaborate

Cooperate

Cause

Sharing Economy



# Assessment 1: Blind Spots

IX



# Assessment 2: Indecision

Y



## Assessment 3: Desire/Action

ACTION  
action

DESIRE	desire
I	II
III	IV

- I Winner
- II Hard Worker
- III Dreamer
- IV Walking Dead (Losers)



# Assessment 4

## The Dream Equation of Life



$$= \frac{\text{Clock} + \text{Money}}{\text{Distractions}} \times \text{Car}$$

- | Dream List |
|------------|
| Home       |
| Car        |
| Education  |
| Health     |
| Retirement |
| Toys       |

**Time:** We all have the same 24 hours

**Money:** An exchange of value

**Distractions:** They are all equal!

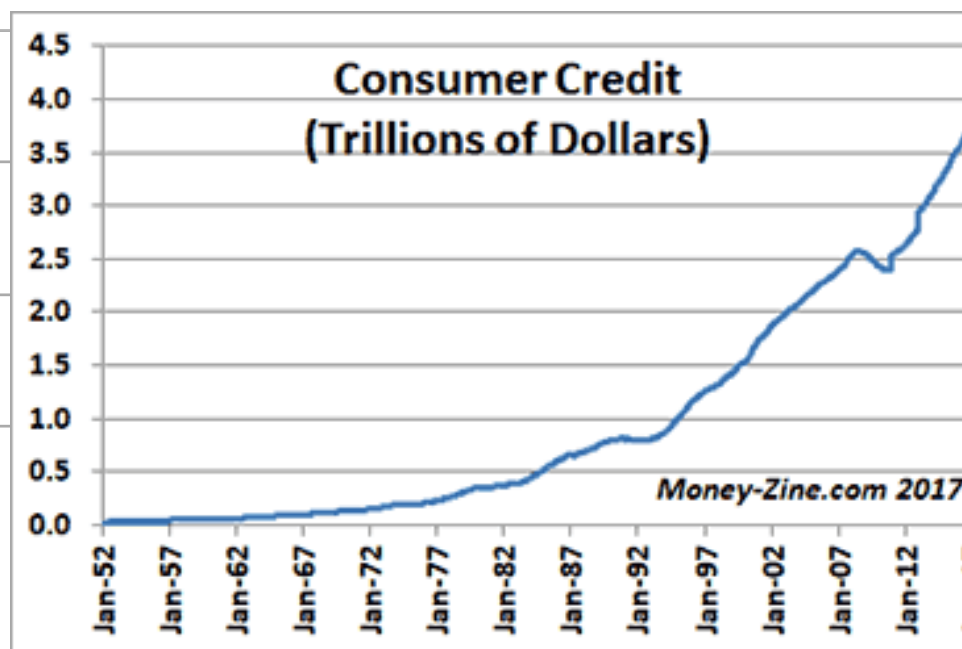
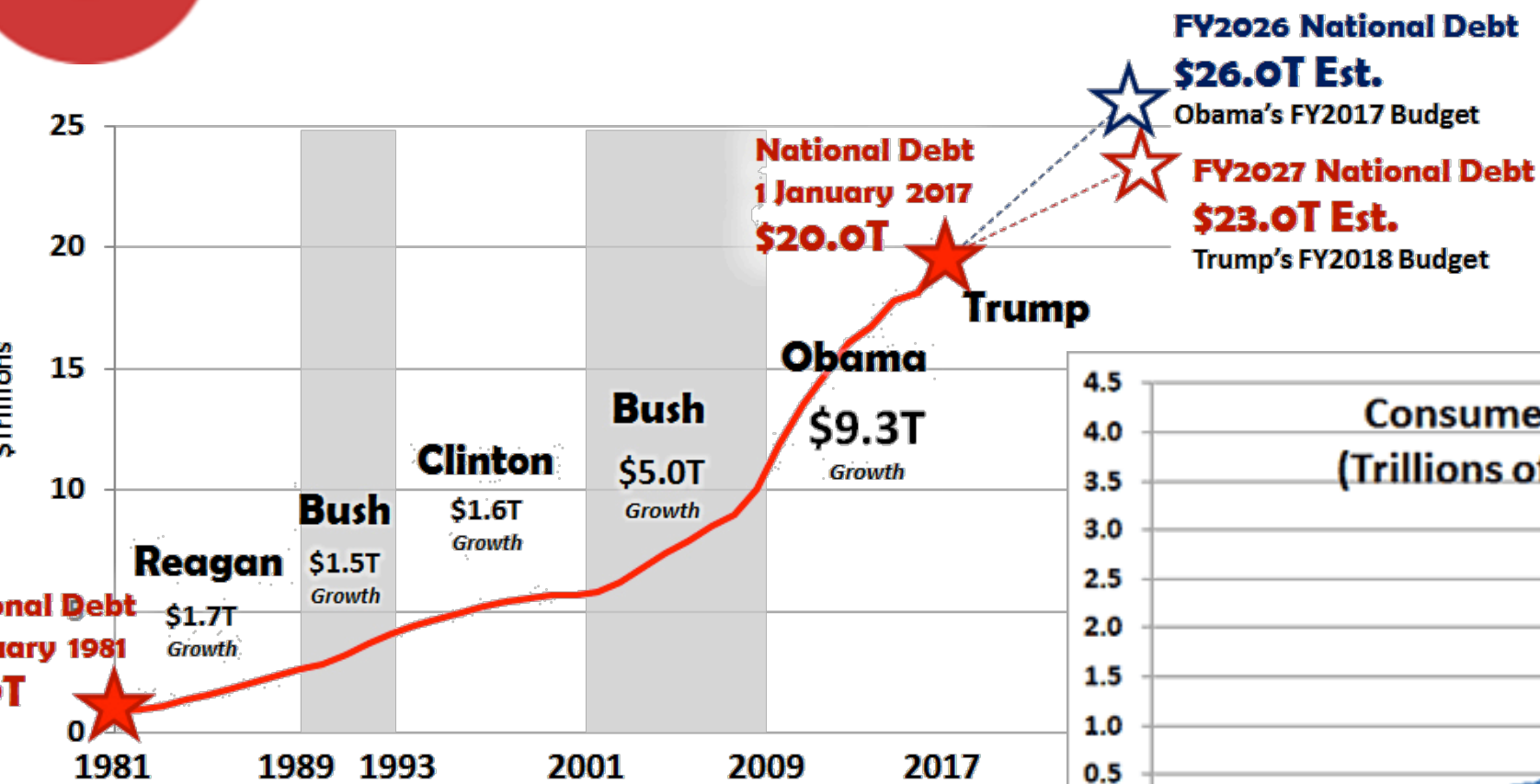
- | Vehicles   |
|------------|
| Job        |
| Profession |
| Business   |
| Investment |
| Inherit    |
| Lottery    |





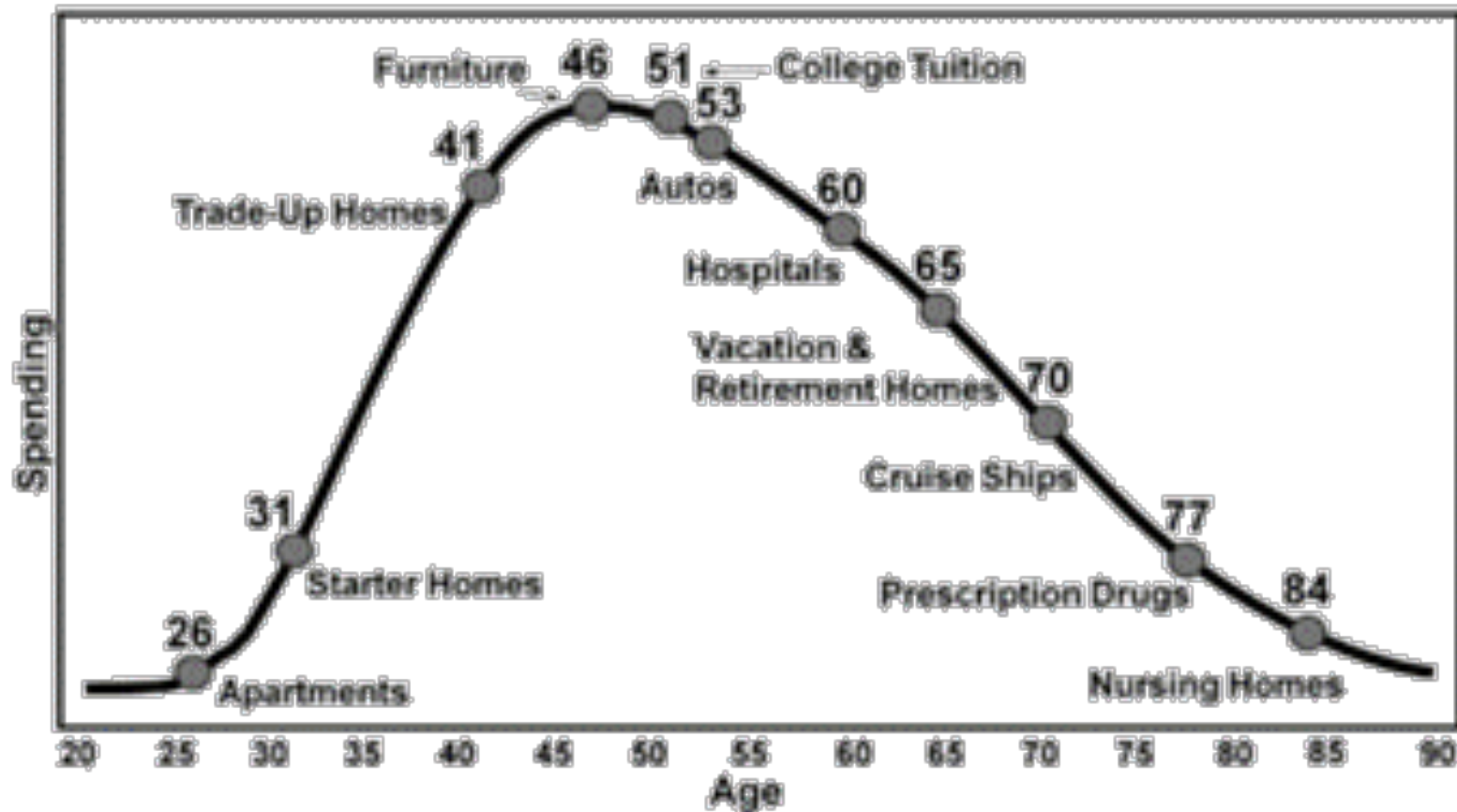


# Trend 1: Debt





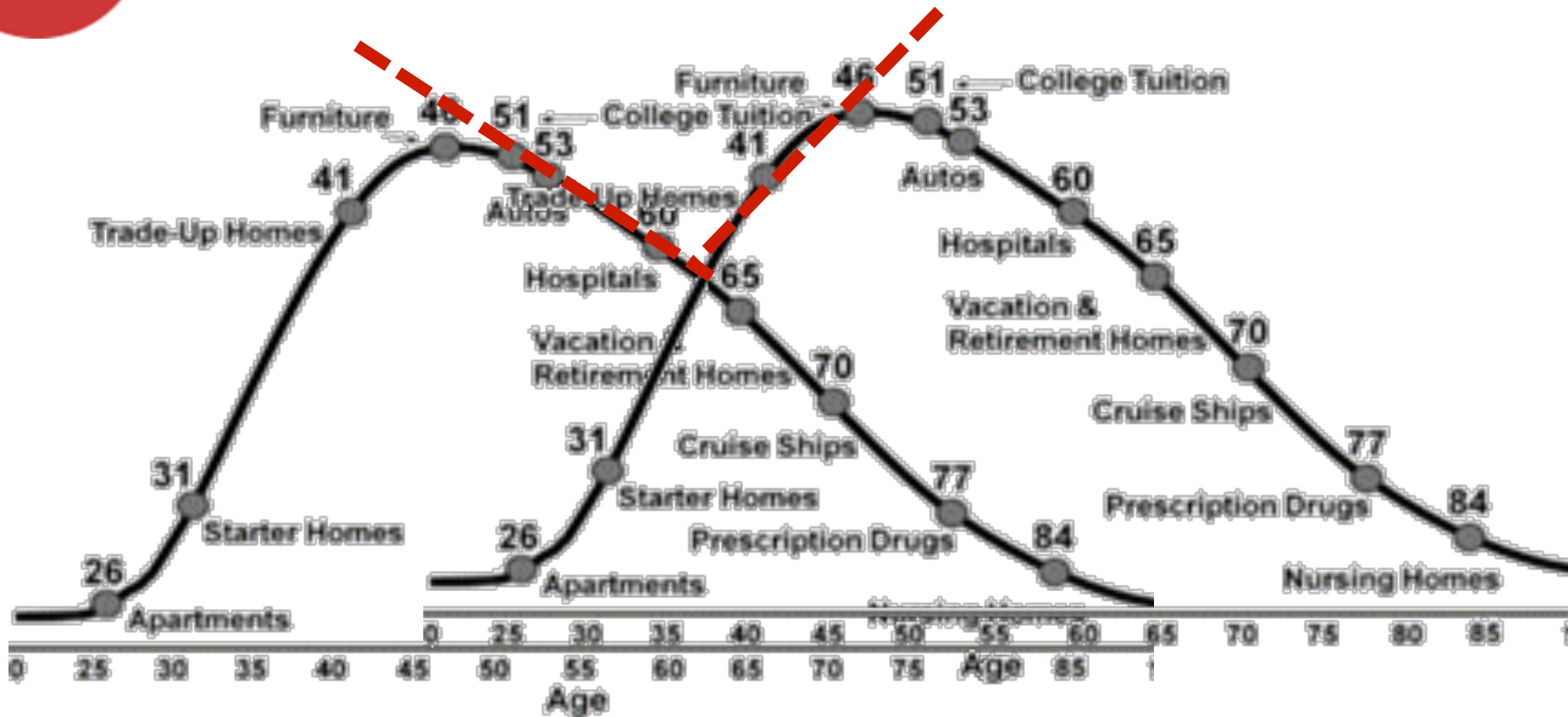
# Trend 2: Consumer Spending



Data Source: U.S. Census Bureau, Dent Research



# Impact Of Abortion & Immigration





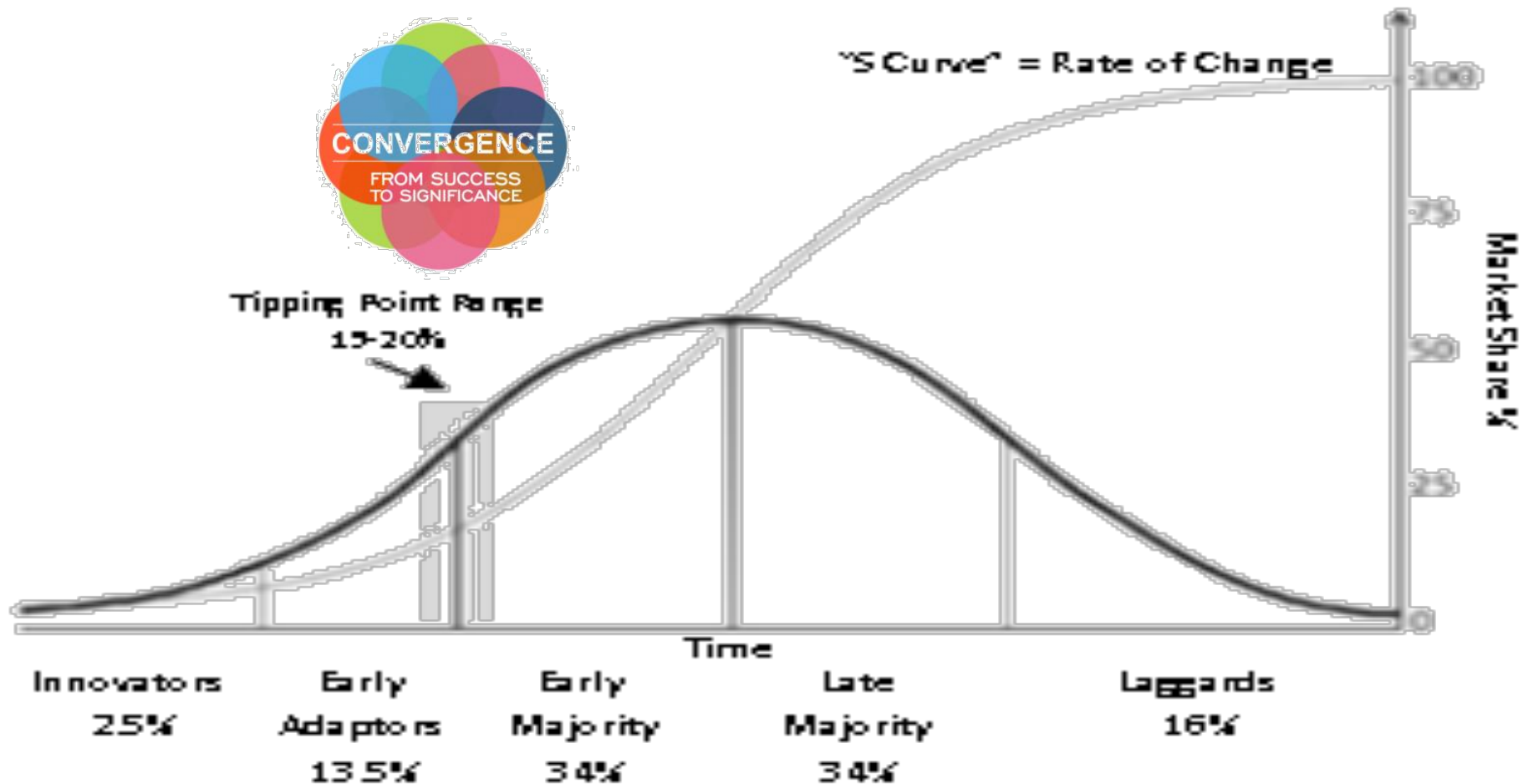
# Convergence Model

**Dr. Robert Clinton—Leadership Emergence Patterns**

<b>Sovereign Foundation</b>	<b>Early Life Development</b>	<b>Ministry Development</b>	<b>Convergence</b>	<b>Afterglow</b>
God Chooses You	Divine Contacts Divine Mentors Word Items Life Maturity	Ministry Tasks Specialized Training Ministry Experience	Early Training Emergence Divine Contacts Maximize All That Has Developed Before	Mentoring Others



# Right Timing





# Morning Break 10 Minutes Please

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# Relational Blueprints For Your Success

Cheryl-Ann Needham, PhD

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# Who Would You Choose?

1. Who you like – Affinity
2. Who has the necessary skill or gift set
3. Who can do something for you:
  - Connections
  - Funding Sources
  - Etc.



# What Could Happen with Your Vision?

1. Success!
2. Move forward but with difficulty
3. Spin wheels
4. Fizzle out
5. Nothing!!!



# Joshua's Secret

(6) Be **strong and courageous**, for you shall give this people possession of the land which I swore to their fathers to give them.

(7) Only be **strong and very courageous**; be careful to do according to all the law which Moses My servant commanded you; do not turn from it to the right or to the left, so that you may have **success** wherever you go. <sup>8</sup> This book of the law shall not depart from your mouth, but you shall meditate on it day and night, so that you may be careful to do according to all that is written in it; for then you will make your way prosperous, and then you will have **success**.

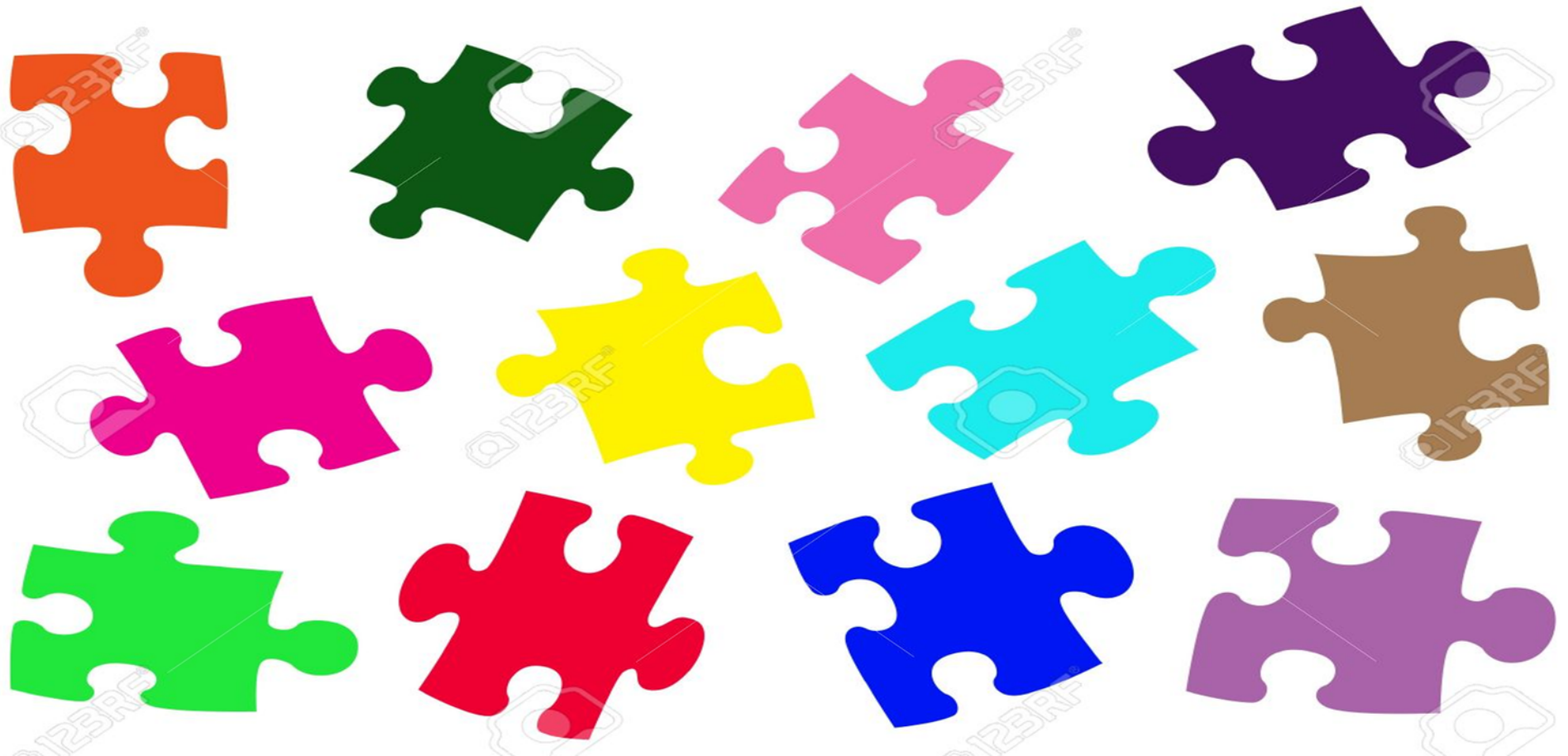
(9) Have I not commanded you? Be **strong and courageous!** Do not tremble or be dismayed, for the LORD your God is with you wherever you go.” (Josh. 1)



# Moses' Ark Transportation Detail



# My Background





# Case Studies

Group of 6 entrepreneurs

Funding for Kingdom patents

Church

\$10M ministry

Financial famine prophesy

Media team

Funding for business



## “Focus on Me”

The FOCUS needs to be on Me. Without a focus on Me, men and women will never be able to determine what, and more importantly, who, I have for them. Many are assuming they know best. They are spending far too much time looking through their natural eyes, listening through their natural ears. This is not the basis of what I have for each.”



Paul says that our natural man...

Does not accept the things of the Spirit of God

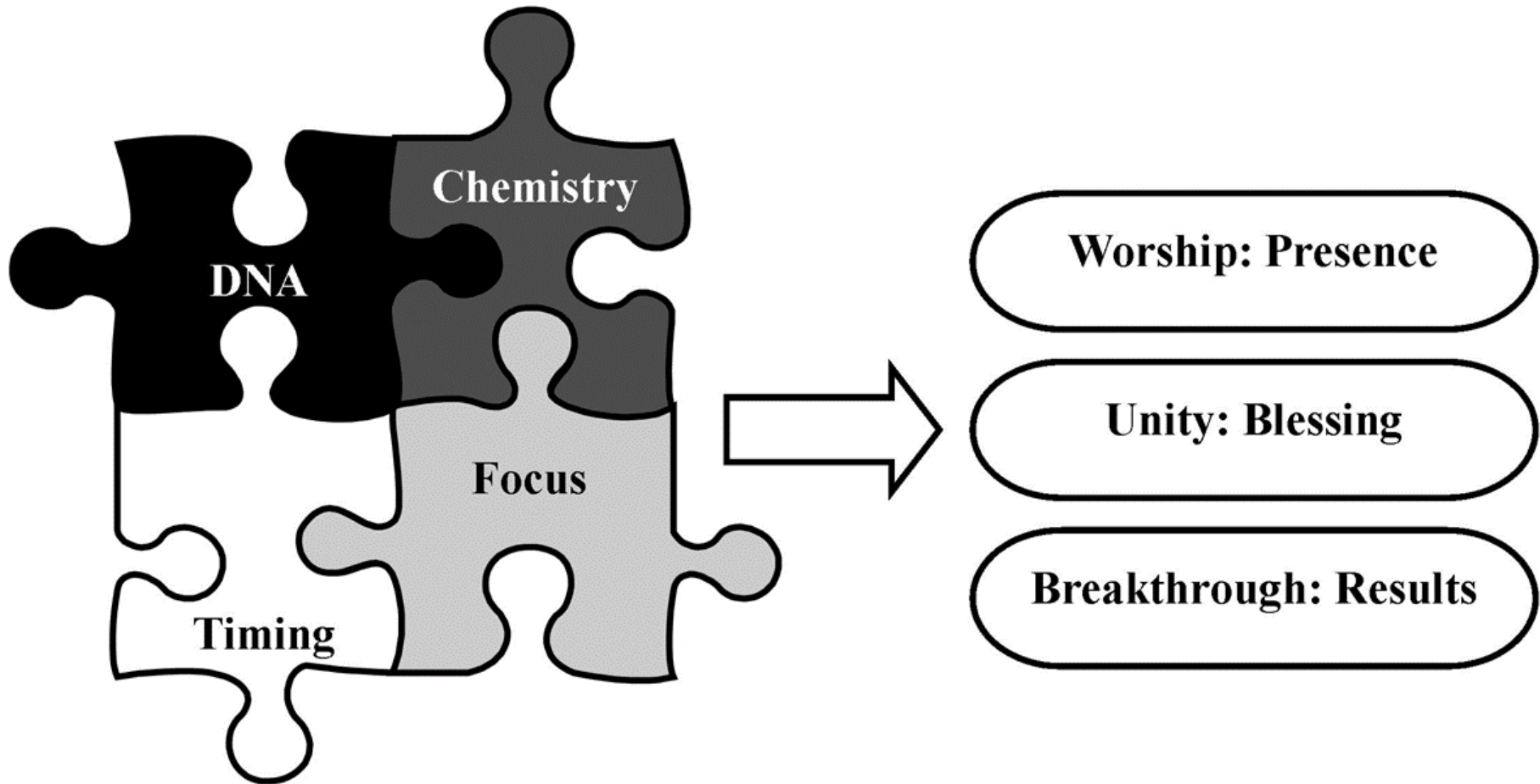
Considers these foolish

Cannot understand them because they can only be discerned with our spiritual senses (2 Cor. 2:14, NASB)





# Sound Alignment Model





# Sound & Movement

Video



# Why?

One reason many Mandates (Callings, Visions, etc.) are stalled or delayed is because the SOUND patterns that would cause shifts in circumstances, people, strategies and tactics do not get released. Every movement toward a particular goal creates vibrational changes that MOVE things.



What Glory DNA is and how its SOUND impacts fulfilling your calling

What the Bible says about SOUND and its impact on fulfilling your destiny

How Sound Alignment can help you overcome delays, roadblocks, lack, and strife in fulfilling your vision

Why "Relational Affinity" is interfering with your success and how to overcome

How you can avoid costly mistakes by applying Sound Alignment to your ministry or business or team

How to apply "God's Relational Blueprint" (the Sound Alignment Model) to your vision, dream or calling and see it fulfilled

**How Sound Alignment can help the U.S. come together after a divisive presidential election**

How Sound Alignment can call forth God's provision, breakthrough and blessing on your life

How you can qualify to be selected for God's Global Orchestra

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# Who do you choose?

Money matters  
Gifting authorizes  
Vision oversees  
Expertise qualifies  
Connections count  
Strategy sells



# Governance Business Organizations

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# Individual

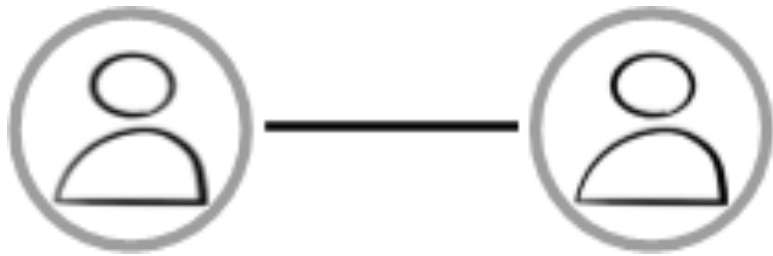


- A Freelancer
- Independent Contractor
- Employee
- Sole Proprietor



# Partnership

A legal form  
of business operation between  
two or more individuals who  
share management and profits

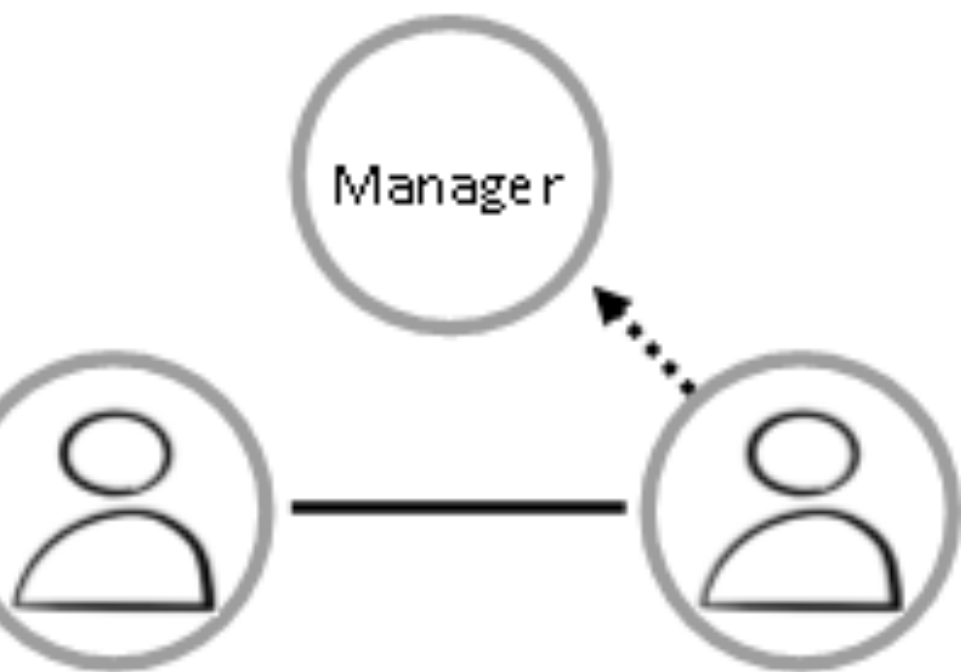


Can be a “general” or “limited”  
partnership





# Limited Liability Company (LLC)



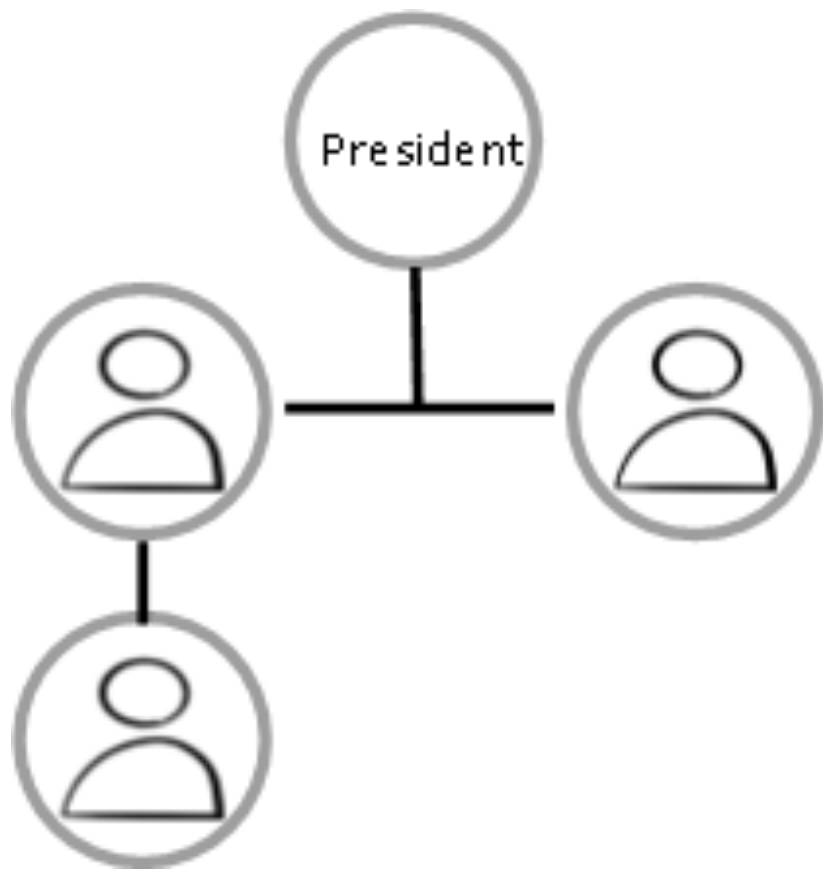
A structure whereby the members of the company cannot be held personally liable for the company's debts or liabilities.

They may choose a manager. A hybrid of Individual and Partnership without liability.

Can be registered as a Partnership or an S-Corporation. It is a pass through entity.



# Corporation



Enjoys most of the rights and responsibilities that an individual possesses; that is, a Corporation has the right to enter into contracts, loan and borrow money, sue and be sued, hire employees, own assets and pay taxes.

Two basic types:

- 1) a C Corporation, which is a separate individual, and
- 2) a S Corporation which is a pass through entity much like an LLC, but has shareholders rather than members.



# Cooperative (CoOp)

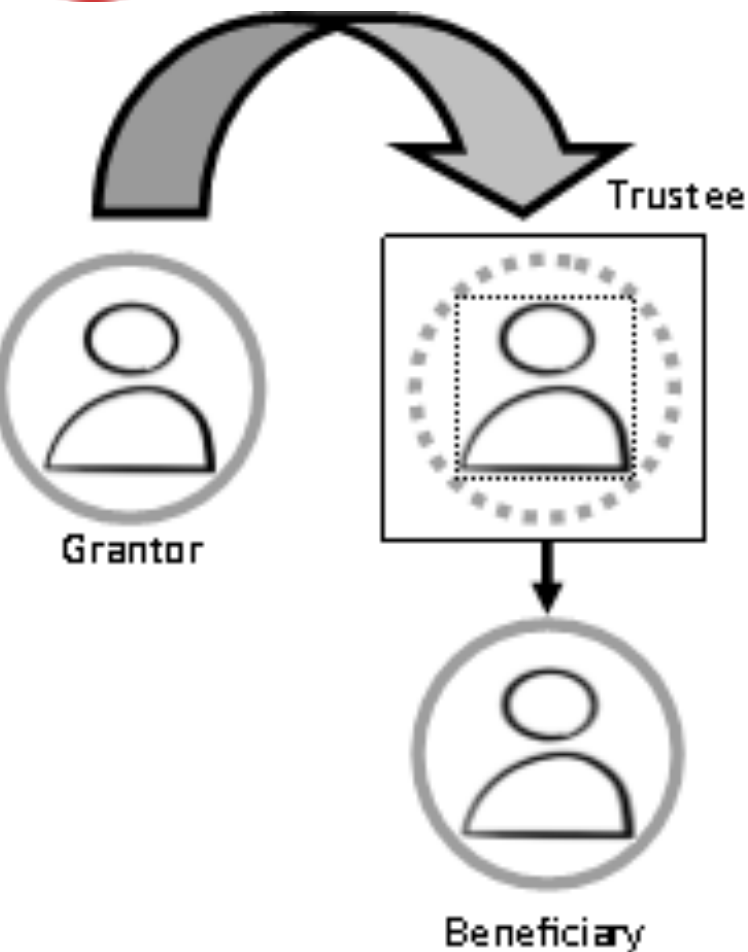


An autonomous association of persons united voluntarily to meet their common economic, social, and cultural needs and aspirations through a jointly-owned and democratically-controlled enterprise.

May be for-profit and non-profit community organizations.

CoOps come in two basic types:  
A) **Agriculture** and B) **Associations**.

CoOps may have a wide variety of hybrid structures to accomplish its mission.



# A Trust

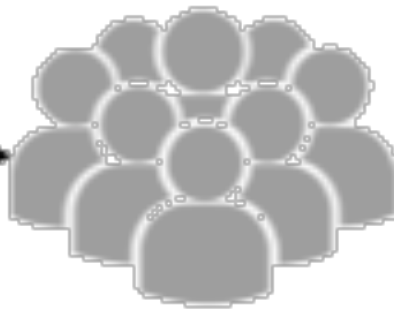
An entity created by a party (the grantor) through which a second party (the trustee) holds the right to manage the trustor's assets or property for the benefit of a third party (the beneficiary).

The four main types of trusts are:

- (1) **Living:** trust created by the trustor while he or she is alive.
- (2) **Testamentary:** trust established through a will and which comes into effect (is created) when the trustor dies.
- (3) **Revocable:** trust that can be modified or terminated by the trustor after its creation.
- (4) **Irrevocable:** trust that cannot be modified or terminated by the trustor after its creation.



Donor



Beneficiary

# Non-Profit Organization (NPO)

A business granted tax-exempt status by the Internal Revenue Service (IRS). ... Nonprofits pay no income tax on the donations they receive or on any money they earn through fundraising activities.

Must be formed to benefit:

- (1) the public
- (2) a specific group of individuals, or
- (3) the membership of the NPO



# The Power of Agreement

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# If You, Then I

An Agreement is harmony or accord in opinion or feeling.  
A Promise or Covenant specified in terms.

It takes at least 2 to have an Agreement.

Must have:

- Parties
- Mutual Assent (Terms on which the parties agree)
- Consideration

“Agreements are not to hold people together, but allow them to get apart” *My Contracts Professor*



# Types of Agreement

## Covenant

- With a covenant, both parties agree to hold up their ends regardless of whether the other party keeps their part of the agreement. A violation of a covenant by one party doesn't matter as far as the other party's responsibility to continue to do what they agreed to do. (i.e. Salvation, the Declaration of Independence, etc.)
  - “And for the support of this Declaration, with a firm reliance on the protection of divine Providence, we mutually pledge to each other our Lives, our Fortunes and our sacred Honor.

## Contract

- With a contract, if one agreeing party does something in violation of the contract then it is considered broken. Basically the signers of a contract agree to hold up their ends as long as the other signatories hold up theirs too.
- **Oral** usually only valid if less than \$500.
- **Written** the preferred method of an Agreement.





# A Framework

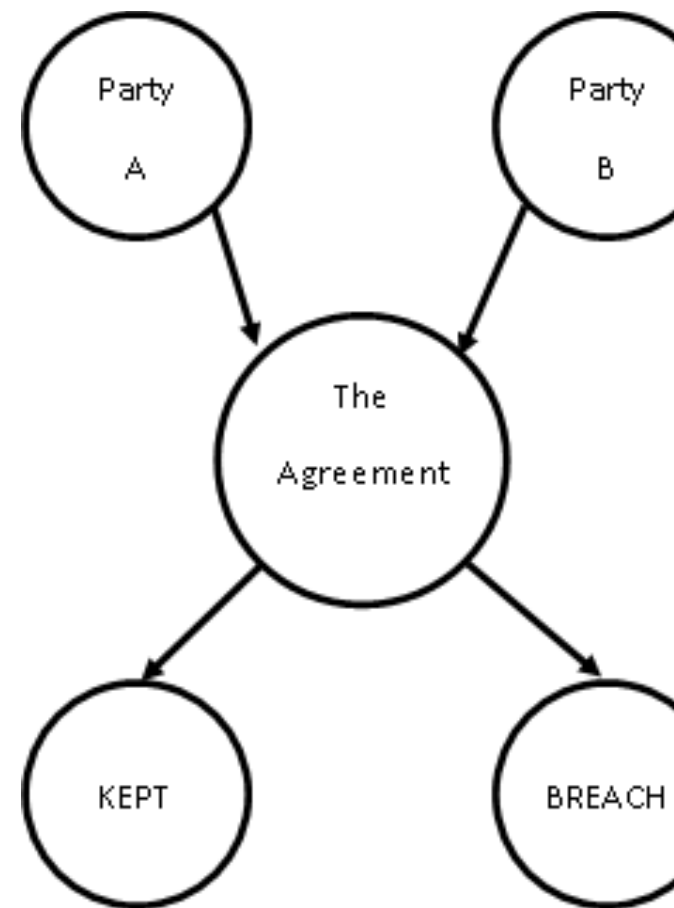
An Agreement can be between individuals or entities or both.

If the Terms are kept and the Consideration paid, then the Agreement succeeds. (Blessings)

If the Terms are not kept or the Consideration not paid, the Agreement fails (Breach) and a Remedy is sought. (Curses)

- Civil = Money
- Criminal = Time
- Consequences (Distractions - Principle of the Harvest)

Remember – The Dream Equation...





## Build – Buy - Partner

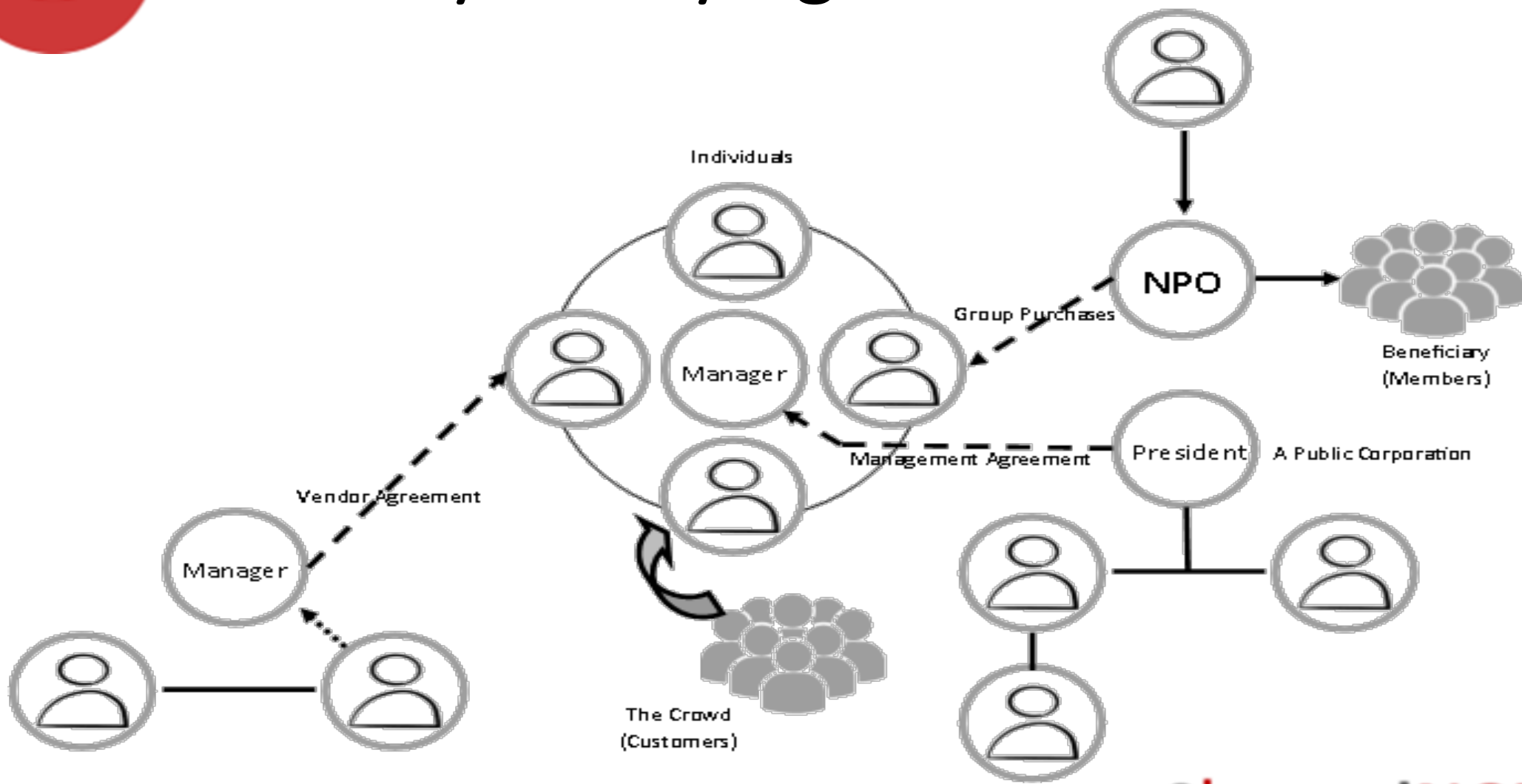
• If you **BUILD**, you might enter into agreements for others to help you as subcontractors or vendors, etc.

• If you **BUY**, you might have agreements to purchase a service, a product, or a business.

• If you **PARTNER**, you might have agreements on how to share investment or operations.



# Hybrid by Agreement “- - -”





# Raising Capital

## Equity Crowdfunding (JOBS Act)

### Concept Management Company (CMC)

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# How To Raising Capital

## 4 Methods

- **Debt**

- Personal Lines of Credit (might include Friends and Family)
- OPM – Other People’s Money
  - Promissory Note (Un-Secured and Secured) UCC or Security
  - Debenture (Secured) typically a Security

- **Equity**

- Common Stock
- Preferred Stock
- SPLIT Strategy (Cryptocurrency [ICO] or Token [STO])

- **Hybrid (CMC)**

- 3 Ways: Build – Buy – Partner

- **Cooperative Association**

- May be exempt from Securities and can align Producers and Consumers



# Equity Crowdfunding (JOBS Act)

## Two Types of Crowdfunding

- 1. Rewards** (Indigogo.com, GoFundMe.com, etc.)
- 2. Equity** (Jumpstart Our Business Startups (JOBS) Act
  - **Regulation CF** (Crowdfund) up to \$1,070,000
    - Both Accredited and Non-Accredited
  - **Reg D 506c** can raise unlimited funds
    - Accredited ONLY!
  - **Reg A+** up to \$50 Million
    - Both Accredited and Non-Accredited



# Clarify Your Vision - CMC

What is your Business Vision or Missional Impact? This is your Why? (Simon Sinek)

Identify your audience (Your Crowd)

Share with your Crowd what you want to use the money for... not how much money you want to raise.



\$100,000 or Less

More than \$100,000

More than a Million!

Pairs Investor \$\$ with Operator Vision/  
Labor

**StewardNOW** Concept Management Company Planning Worksheet

LLC  Corporation

**Investor Profile**

- Seeking Significance
- Ministry Motivated
- Excess Available
- Seeking Yield

**Business Profile**

- Investment < \$100,000
- I-factor > 2 (NP/Tot. Inv)
- ROP ~ 2 years

**Where To Find Team Members**

- Ministry Motivated
- Marketplace Leader
- Medical Field, etc.
- Technical Baby-boomer
- Executive in transition
- Prior Military

**Team Profile**

- Experienced Leaders
- Church Members
- Unemployed by Economy
- Searching for Significance
- BNI or Other Network Group
- Craig's List or Other site
- Local Ads in Newspaper
- Referrals from friends
- Outsourced

**Missional Impact (Heart not Head—Use of Proceeds)**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Determine Your Network List (Marketplace Leaders)**

1. \_\_\_\_\_ 2. \_\_\_\_\_

3. \_\_\_\_\_ 4. \_\_\_\_\_

5. \_\_\_\_\_ 6. \_\_\_\_\_

7. \_\_\_\_\_ 8. \_\_\_\_\_

9. \_\_\_\_\_ 10. \_\_\_\_\_

**Choose the Business for Your Concept Management Company (CMC)**

Start-up  Franchise  Existing Business

1st Choice: \_\_\_\_\_

Plan B: \_\_\_\_\_

**Set Up Your CMC Management Team**

Outsource Management  Do it Yourself (DIY)

Concept Overseer: \_\_\_\_\_

Concept Manager: \_\_\_\_\_

Concept Management Company: \_\_\_\_\_

Advisors:

Franchise Consultant: \_\_\_\_\_

Lawyer: \_\_\_\_\_

CPA: \_\_\_\_\_

Other: \_\_\_\_\_



# SPLIT

## **S**haring **P**referred **L**everage **I**ncome **T**oken©

- Shares in company profits through dividends/royalties
- Is convertible to other forms of equity (Preferred to Common)
- Is convertible from debt to equity
- Is convertible from “stored value” to product or service
- Is convertible from token to currency (crypto or fiat)

**A Smart Contract...** trustworthy execution

Solves lack of **Liquidity** in private placements





# Lunch Break 60 Minutes Please

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# Kingdom Business Concepts Case Studies

Robert A. Needham, JD, PhD

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# Afternoon Break 10 Minutes Please

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# Mastermind

Launching Your Kingdom Business

Robert A. Needham, JD, PhD

Cheryl-Ann Needham, PhD

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# Thank You For Attending

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